

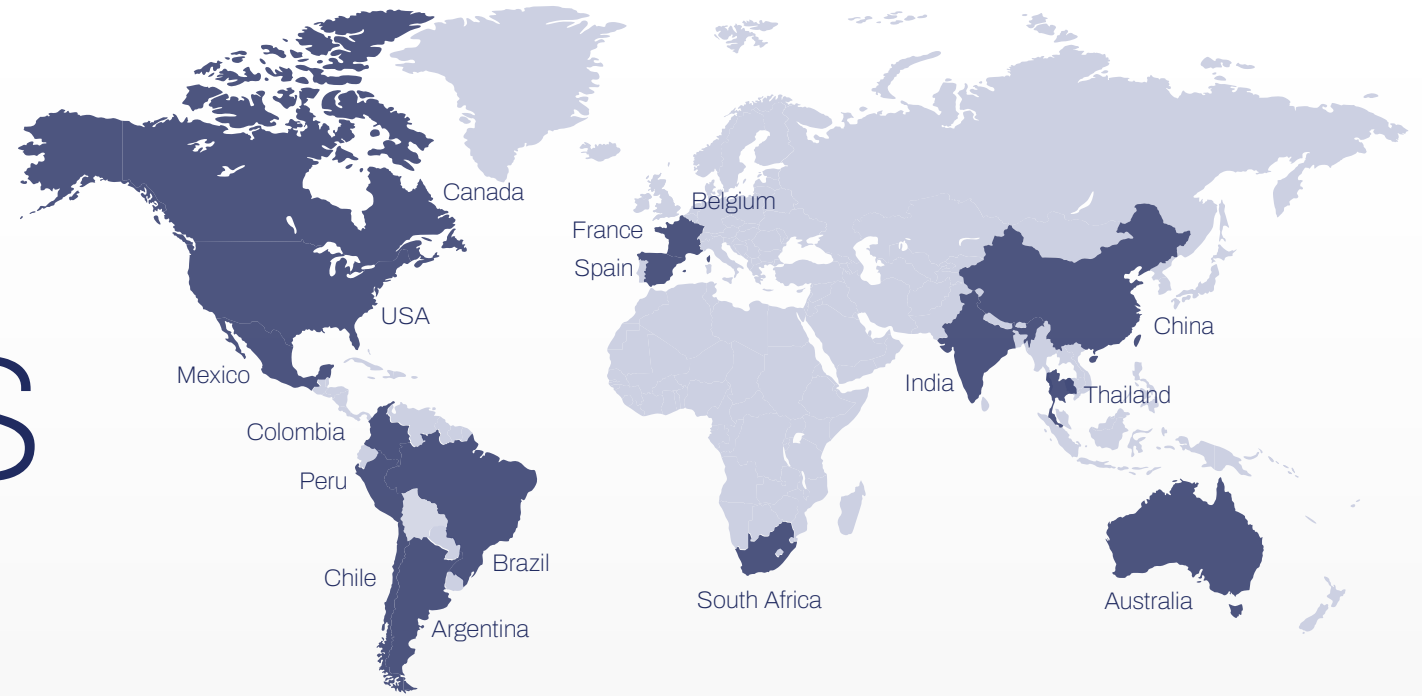
SK

CORPORATE PRESENTATION



SIGDO KOPPERS

LEADERS IN PRODUCTS
AND SERVICES FOR
MINING AND INDUSTRY

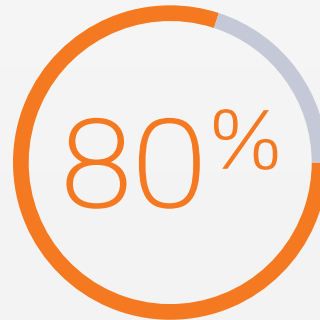


2025 RESULTS

► Consolidated sales MUS\$ 4.119

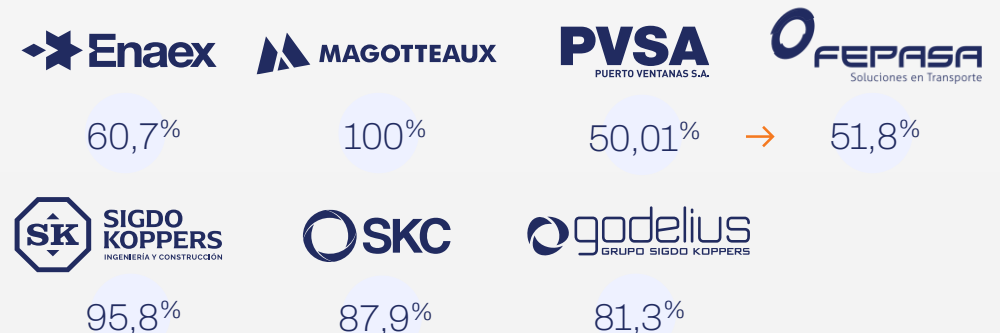
► Consolidated EBITDA MUS\$ 551 →

► Net profit MUS\$ 111



Of our consolidated
EBITDA comes from
our relationship with
the **MINING**
ACTIVITY

EMPRESAS SK



CORPORATE GOVERNANCE

Leadership with **EXTENSIVE**
EXPERIENCE in the industry



Juan Eduardo Errázuriz
Chairman



Silvio Rostagno
Vicepresident



María Verónica Morales
Independent Director



Marcos Buchi
Director



Luis Felipe Cerón
Director



Victoria Vásquez
Director



Patricio Leighton
Director



Naoshi Matsumoto
Director



Gonzalo Pavez
Director



18 years
being part of



United Nations
Global Compact



CHILE DUAL
FUNDACIÓN EDUCACIONAL

SK is part of DJSI Chile



Dow Jones
Sustainability Indexes



Transmission
of **values and
culture** of the
organization

Corporate governance
policies and procedures,
regulatory compliance and
risk management

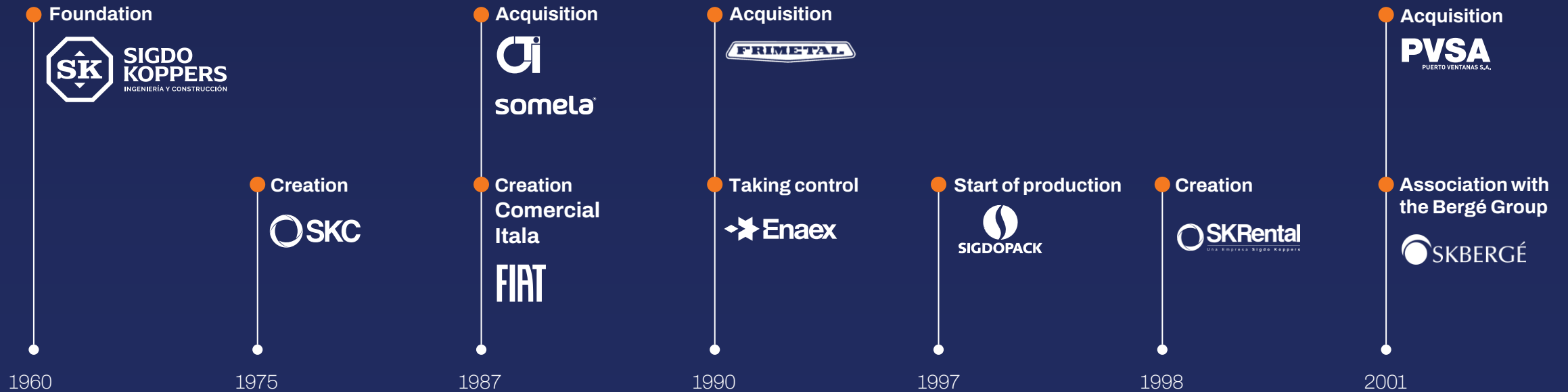


Global presence
and financial
strength



Strategic partner of **mining**
and industrial clients,
with leadership and innovation

INTEGRATION OF NEW COMPANIES



INTEGRATION OF NEW COMPANIES



CHANGE OF STRATEGY

To be a comprehensive provider,
leader in services and products
for **mining and industry**

GLOBAL PRESENCE

In the main mining and
industrial markets of the
world

LONG TERM CLIENTS

Strategic partners of large mining
and industrial clients, offering them
comprehensive solutions

PERMANENT INNOVATION

Differentiation to be better than
the competition, and added value
to our products and services to
increase our margins

RELEVANT COMPETITIVE POSITION

Leadership of our companies in the
relevant industry, with a focus on
productivity through light and flexible
structures, generating synergies
between our companies

FINANCIAL STRENGTH

Project sustainable growth of the
business, seeking to maintain a solid
financial position

INVESTMENTS AND DIVESTMENTS

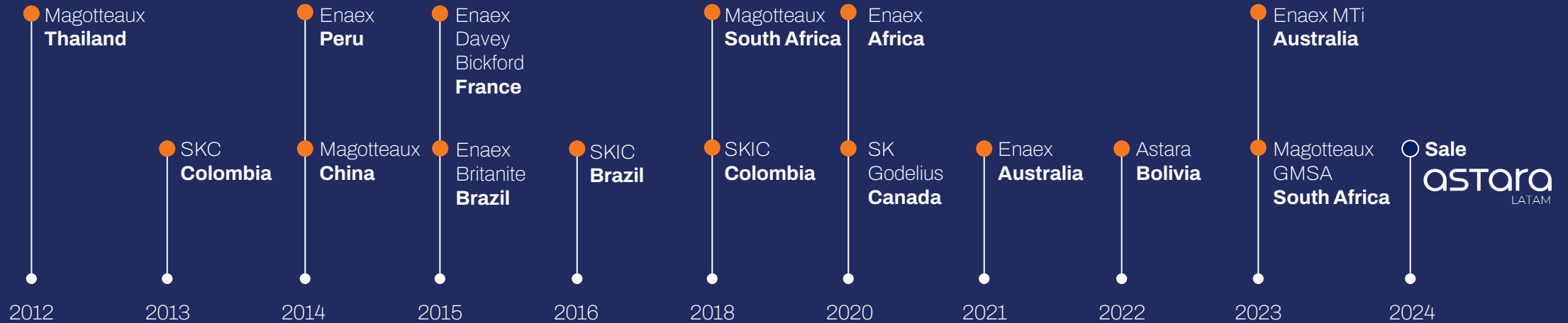
Purchase of companies relevant to
mining, and sale of companies not
aligned with the new development
focus



SK

INTERNATIONAL

EXPANSION





GLOBAL PRESENCE

WITH FOCUS ON **MINING**
AND INDUSTRY

16 COUNTRIES
▶ **Production and
service** facilities

+30 COUNTRIES
▶ **Commercial
offices**

DEVELOPMENT

OPERATION

PROCESS

LOGISTICS

 [Click to see more](#)



DEVELOPMENT

OPERATION

PROCESS

LOGISTICS



Click to see more



**SIGDO
KOPPERS**
INGENIERÍA Y CONSTRUCCIÓN

**Comprehensive
development and logistics
of large-scale projects**



See more



**SIGDO
KOPPERS**
INGENIERÍA Y CONSTRUCCIÓN

**Execution of large-scale
industrial assembly,
engineering and construction
projects since 1960**

- ▶ CHILE
- ▶ PERU
- ▶ BRAZIL

30% MS

SERVICES

**Industrial
construction
and assembly**

**EPC
projects**

**Maintenance and
improvement
works**

**Crane
centers**

MINING

+30

Crushers
installed

+55km

Of conveyor
belts installed

INDUSTRY

+200

Industrial projects
executed

ENERGY

+7,000km

Of transmission lines

+11,000MW

Of renewable and
conventional generation

+65

Electrical
substations

DEVELOPMENT

OPERATION

PROCESS

LOGISTICS



More than **100 years of experience and innovation** in rock fragmentation

 [See more](#)



Mobile machinery for industrial and mining operation

 [See more](#)



**Comprehensive rock
fragmentation service for
mining and civil works
since 1920**

AMMONIUM NITRATE PRODUCTION

**The largest production
complex in the world**

MANUFACTURING STARTER SYSTEMS

**Electrical, electronic and
non-electronic**

MANUFACTURE OF EXPLOSIVES

**High explosives,
emulsions and cartridges**

MANUFACTURING OF BLASTING CONSUMABLES

**Blasbag, Blastshield and
related equipment**

BLASTING SERVICE

Operations in 9 countries

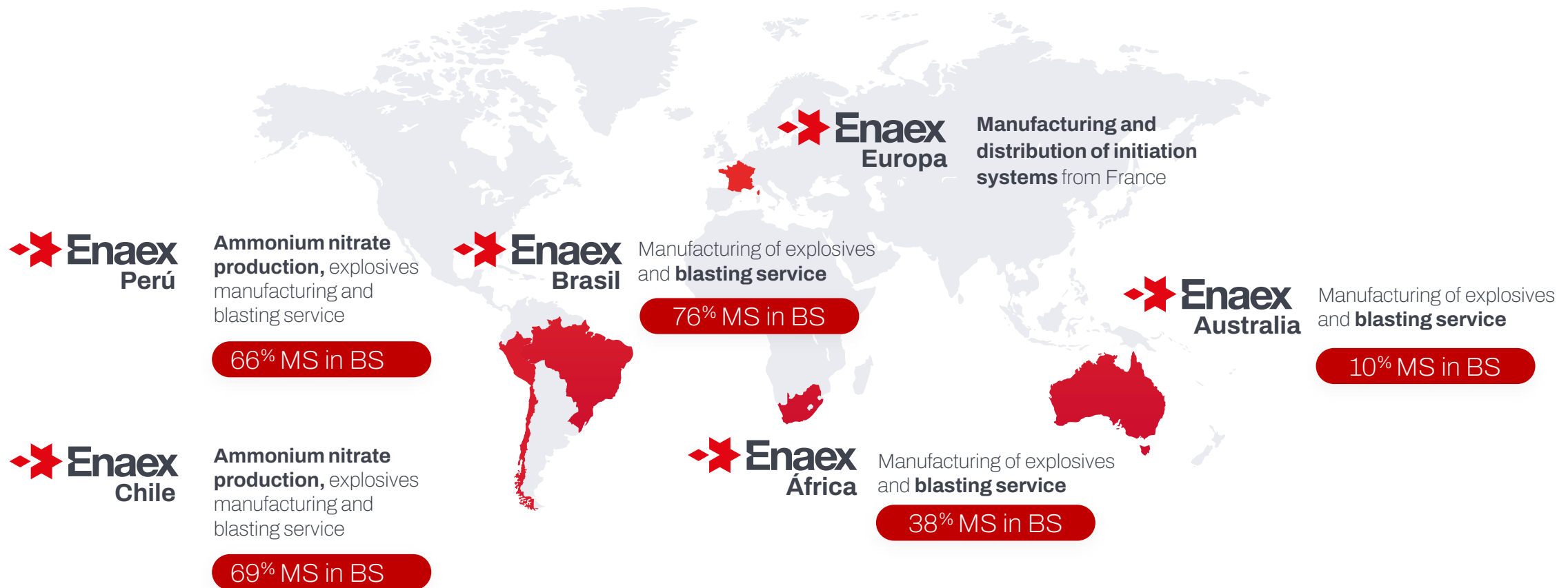
with a wide range of products

- ▶ CHILE
- ▶ ARGENTINA
- ▶ PERU
- ▶ BRAZIL
- ▶ COLOMBIA
- ▶ MEXICO
- ▶ USA
- ▶ SOUTH AFRICA
- ▶ AUSTRALIA



BS: Blasting service

MS: Market share





Marketing and rental of machinery since 1975

SK RENTAL

- ▶ CHILE 16% MS
- ▶ PERU 10% MS
- ▶ COLOMBIA 11% MS

SERVICES

Sale and rental of machinery, distribution of supplies and technical services

Commercial activity in mining, construction, agriculture, forestry and land transportation

DISTRIBUTION

32 brands

Leader in distribution of industrial machinery and equipment in Chile

RENTAL

Leader in rental of industrial machinery and equipment in Latam



Nº1
IN CHILE

Nº4
IN PERU

Nº1
IN COLOMBIA

+US\$ 180MM MACHINERY FLEET

SOLUTIONS

- ▶ **Technical service** (workshops) with highly trained mechanics and latest technology
- ▶ **Spare parts**
- ▶ **Operations Monitoring Center (MOC)**
- ▶ **Sale of used equipment** (Be-Market)
- ▶ **Trainings**

DEVELOPMENT

OPERATION

PROCESS

LOGISTICS



MAGOTTEAUX

**Maximum resistance products
for mineral processing**



[See more](#)



**Engineering solutions in
automation, teleoperation
and robotization**



**Supplies with high wear
resistance since 1976**

- ▶ CHILE
- ▶ BRAZIL
- ▶ CANADA
- ▶ USA
- ▶ SOUTH AFRICA
- ▶ THAILAND
- ▶ AUSTRALIA
- ▶ MEXICO
- ▶ FRANCE
- ▶ SPAIN
- ▶ BELGIUM
- ▶ INDIA
- ▶ CHINA
- ▶ CYPRUS

GRINDING MEDIA

Grinding ball production plants

high chromium, low chromium and
forged steel

CASTING

High quality products

for mining, cement,
aggregates, power plants,
dredging and other industrial
applications

LEADERSHIP

N°1 Global producer of
high chrome grinding
balls

N°2 Global producer of
grinding balls

N°1 Global producer of
casting for the
cement industry

N°1 Global casting
producer for the quarry
industry

MARKET SHARE

16%MS In high chrome
balls for the mining
industry

26%MS In high chrome balls for
the cement industry

15%MS In casting for the
cement industry

DEVELOPMENT

OPERATION

PROCESS

LOGISTICS

PVSA

PUERTO VENTANAS S.A.

Transfer and
integrated logistics
between land and sea



See more



FEPASA

Soluciones en Transporte



See more

PVSA

PUERTO VENTANAS S.A.

Transfer and logistics
since 1991

SERVICES

**Private port for
transfer, storage and
transportation of
cargo**



TRANSFER

**Loading and
unloading of solid
and liquid bulk**

Annual transfer capacity up to

QUINTERO

12MM t

14,3M Draft

4 Dock
sites

MEJILLONES

6MM t

17,9M Draft

1 Dock
sites

STORAGE

**Cargo reception and
storage services**

Reception of up to

370k tons Cellars + dome

80k tons Ground

200 ha Available



FEPASA
Soluciones en Transporte

FEPASA
Soluciones en Transporte

1812

TRANSPORT

**Main multimodal
cargo transportation
solutions company** in
Chile

60

Locomotives

1,800

Wagons

+6Mt

Annual
transportation

+2,000km

Railway line between Valparaíso and Los Lagos

MAIN FINANCIAL INDICATORS

Consolidated
leverage 1.30x

Net financial
leverage 0.52x

Covenant: Net
Financial Leverage
< 1.2x

Net financial debt /
EBITDA 2.05x

Financial expense
coverage 5.02x



LASTING RELATIONSHIPS

We are strategic partners
of our **mining and
industrial clients**

WE BUILD LONG-TERM RELATIONSHIPS

~80% OF CONSOLIDATED SALES
WERE MADE TO FREQUENT CUSTOMERS (OVER 3 YEARS)

MINING



ENERGY



Transforma
Impulsa
Sustenta



INDUSTRIAL



CEMENT AND AGGREGATES





Contribute to
**social
development**
generating value

For our collaborators, clients,
shareholders, communities,
suppliers and business
associations



INTERNAL RELATIONS

20,435 Collaborators

♀ 18% of collaborators with permanent contracts are women

COLLABORATORS



US\$3 million invested in training SK collaborators

33% of the hiring by subsidiaries comes from companies within the SK Group



LONG TERM RELATIONSHIPS

100% Suppliers with **code of ethics and conduct**



100% of SK companies have a **supplier registration and evaluation system**

SOCIAL DEVELOPMENT

Contribution to education

+8,300

Students

326

Teachers

151

Professional
technical high
schools in the
country



100%

Of our companies have a **community development strategy and program**

US\$2 MM

Investment in **community programs**

Risk
management
and **control** of
environmental
impacts



SOLID WASTE



Was
recycled



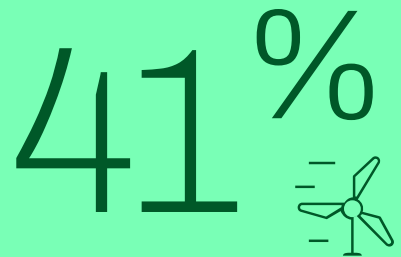
IMPACT CONTROL

US\$ 12 MM



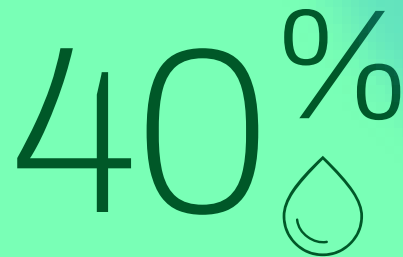
**Investment in
environmental
management**
and regulatory compliance

ENERGY AND MANAGEMENT



41%

**Renewable
energy mix**
in the SK energy matrix



40%

Wastewater
generated by SK was
recycled



100%

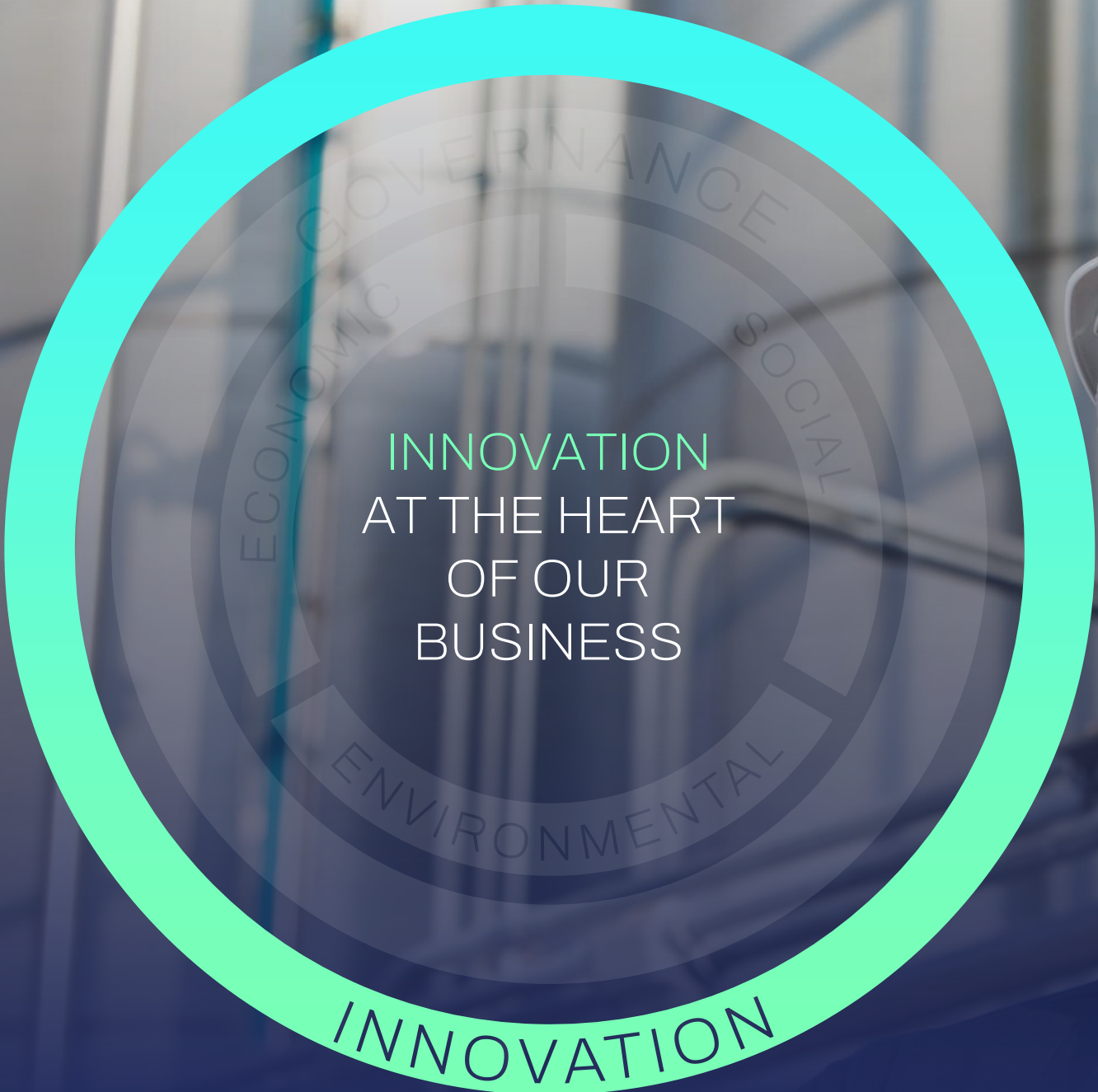
SK companies that measure
footprint of **CO₂ with
scope 1, 2 and 3**

Lead the
**technological
revolution**

in the scope of our
services







INNOVATION
AT THE HEART
OF OUR
BUSINESS




+150
Dedicated people
in innovation programs

US\$ 34 MM
R&D investment in 2025



SK

CORPORATE PRESENTATION

